



of Zimbabwe

REAL INSTITUTE OF ZIMBABWE NEW PRESIDIUM

Reflections on the REIZ 72nd anniversary

THE Real Estate Institute of Zimbabwe (REIZ), held its Reflections on the 72nd anniversary

REIZ was formed in February 1945 with an Inaugural Meeting of Valuers, Estate Agents and Auc-

In 1944, auctioneers and the estate agents in Bulawayo were represented by two separate associations, and at a meeting of the Bulawayo Associations, held on December 5, 1944, it was decided to form an Institute embracing all the members of the two associations.

The inaugural members were then elected on February 12, 1945 to form the then called Southern Rhodesia Institute of Estate Agents and Valuers which later on changed to Auctioneers, Estate Agents and Valuers Institute of Zimbabwe and now transformed to be known as the Real Estate Institute of Zimbabwe.

Later on in May 1947 the constitution, rules and by-laws were adopted, under which the Institute has pursed its objectives up to this day, and some years later initiated action which resulted in the Estate Agents Act and the Valuers Act.

Throughout its tenure, the Institute has defined the skyline of many towns and cities in the country and this year we celebrate the 72nd anniversary.

The anniversary provides a fitting opportunity for transmission of memory and the sharing of those fundamental values which we share, uphold and strive to accomplish together. The Institute seeks to remain as a relevant provider of professional services.

This will see the Institute embracing to a greater extent best corporate governance practices, international best practices and standards going forward.

The Institute board has an oversight role on its operations.

The board comprises of 12 members who are further divided into committees covering specific important issues in our operations. The Committees are namely, Finance Committee, Technical Committee, Education Committee, Publicity & External Affairs Committee and the Membership & Professional Conduct Committee. The Committees are headed by Chairpersons and their focuses are as outlined below.

Publicity and External Affairs Committee

The Publicity and External Affairs Committee is headed by Alexander Millin who is also the Vice President of the Institute. It is the mirror image and mouthpiece for REIZ.

The Committee is guided by the overall vision of REIZ, "To be a globally recognized real estate professional body" Our activities are implemented in accordance with our recently adopted five year strategic plan for the period July 2017 to December 2022 and international best practice.

Our focus is centred on enhancing three key areas being visibility, relevance and credibility. In doing so we remain cognisant of the needs our clients who are REIZ students and REIZ professional members and property investors among others. This includes *inter alia*, hosting of relevant seminars and workshops, publication of real estate articles in the print press, attending interactive interviews and discussions on radio and television. This also includes outreach programmes to schools, colleges and universities.

Additionally, an interactive website will be launched at the end of October 2017. This will provide a platform for members, stakeholders and the public in general to have a one stop online interactive service with REIZ. A quarterly newsletter enhances the online information dissemination to our members.

REIZ attaches tremendous importance to the need to engage and collaborate with our key stakeholders who include the public, central and local government, financial institutions, pension funds, educational institutions, legal practitioners, regulatory authorities, the media, REIZ board, its employees, auditors and accountants and stock brokers and financial advisors. This remains work in progress.

Going forward the Publicity and External Affairs Committee will intensify REIZ awareness to the public thus shifting undue focus from bogus estate agents and valuers to the professional practitioners.

To S18



From left: EAC
chairperson Oswald
Nyakunika, REIZ
president Mike
Juru, guest speaker
Dr Bekithemba Mpofu, outgoing president Siza Masuku,
secretary general
Stanlake Hove and
vice-president Alexander Millin.



Blazing the trail *Further...*



The Board, Management and Staff of Integrated Properties would like to congratulate **Mr Mike Eric Juru** on his recent appointment as the President of the Real Estate Institute of Zimbabwe (REIZ) and election into The Valuers Council of Zimbabwe.

We are confident that you will lead the Institute to greater success.



Head Office: 6th floor, Green Bridge South, Eastgate Complex, Haran Tel: +263-4-798496/7/6, Cell: +263 773 805 000 Email: infor@intpro.co.zw, valuations@intpro.co.zw

Sustainable Valuation Green Leasing Green Construction Management Green Urban Development Environment Impact Assessment









Mr Mike Eric Juru

The Directors, Management & Staff of **TENDO** congratulate

Mr Mike Eric Juru on being elected President of The Real Estate Institute of Zimbabwe. All the best in your new term.

Address: 21 Birmingham Road | Southerton | Harare | Zimbabwe **Tel:** +263 4 774780/3/6.

Email: helpdesk@tendo.co.zw/ Web: www.tendo.co.zw

"THE SERVICE IS THE PRODUCT"



REIZ 2017 Winter School: Delegates following proceedings.



Reflections on the REIZ 72nd anniversary

Conduct regular client feedback surveys, host more seminars and workshops, increase media partnership relationships, embark on aggressive outreach programmes for schools, colleges and universities. REIZ will also approach international professional bodies such as the Royal Institute of Chartered Surveyors (RICS) with a view to entering into strategic partnerships. Recently REIZ signed a Memorandum of Understanding (MOU) with the South African Institute of Valuers. Engagement and interaction with other regional real estate bodies such as the Real Estate Institute of Botswana and Surveyors Institute of Zambia are ongoing, with representatives of the former having attended our Winter School last year. In the medium term REIZ will engage a full time marketing and public relations professional to spearhead the publicity arm of the Institute.

The following events are earmarked for the third quarter of 2017.

- Continuous professional development workshop
- •International Valuation Standards Workshop to be held jointly by REIZ and the Valuers Council of Zimbabwe.
- •Alternative dispute resolution seminar.

During the fourth quarter the following events will be held;

- Project Management Seminar
- •Ease of Doing Business in property registration and construction permits follow-up seminar.
 - •Annual dinner
 - •Annual golf day.

The Committee continues to work hard to ensure that all key deliverables for 2017 and beyond are successfully accomplished in line with our recently adopted five year strategic plan.

The committee looks forward to continually interacting with REIZ members, stakeholders and the general public for the benefit of all.

Finance committee

The finance committee which is headed by the chairman Meeting Gomba is targeting to create new business lines, improve on collection of subscriptions and to improve on debt collection. We will in the process

identify other revenue streams and in the process work on cutting down expenditure by at least 10 percent.

Membership & Professional Conduct Committee

The Committee is chaired by Polite Ngwenya. The Committee will be focusing on educating members on Continuous Professional Development (CPD) obligations and monitoring of progress and issuance of CPD certificates to workshop/seminar attendees.

We are working on Introduction of corporate membership so as to grow the membership of the Institute. Our main thrust is to foster professionalism within REIZ members for the satisfaction of our clients.

Technical committee

The technical committee headed by acting chairperson Victor Wasara aims to provide an enabling environment in all areas of real estate practice focusing on Continued Professional Development (CPD) and Final Qualifying Examinations (FQE), provide internationally recognised member certification through accreditation with globally recognised institutions and to establish a value adding database through research, online database and provide relevant reports to our clients.

We aim to achieve efficiency and effectiveness through the use of technology and we are also working towards being ISO 9001; 2015 certified.

Education committee

The committee is headed by acting chairperson Eunice Chimba Mugabe. The committee is focusing on providing an internationally recognised certification for members. In this regard progress has been made to upgrade the current curriculum to international standards.

The committee is also working on introducing a library, specialised training facilities and E-learning services

Our main focus is to meet the needs and expectations of our student members and examiners. We intend to do so by hosting more seminars for students and examiners.

Examinations for the Institute are written in April and October every year



Meet the REIZ presidium



CONGRATULATIONS

Would like to congratulate Mr Mike Eric Juru, the Managing Director of Integrated Properties on his appointment as President of REIZ as well as being elected into the Valuer's Council Of Zimbabwe.



REIZ president Mike Eric Juru

JURU is a seasoned and experienced Real Estate Practitioner who has been in practice ever since 1997 when he started his carrier with CBRE (Now Dawn **Property Consultancy) and later** on moved to Beverley Building Society (now part of CBZ). He rose through the ranks to become the head of Properties and Valua-

He left CBZ in 2009 to start Integrated Properties as its found-

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ing managing consultant and steered it to become the first real estate practice in Zimbabwe to acquire three ISO Certifications.

A graduate from the University of Zimbabwe, a member of REIZ, a registered Valuer and Estate Agent, Juru is a quality focused all round Real Estate Prac-

He is married to Irene and they have two children Michelle 21 and Irvine 18. To S20



Energising Zimbabwe's Export Growth

The Chairman of the ZimTrade Board, Board Members, the Chief Executive Officer, Management and Staff would like to congratulate Mr. Mike Eric Juru, a non-executive Board Member of ZimTrade, on his appointment as President of the Real Estate Institute of Zimbabwe (REIZ).



Congratulations! Makorokoto! Amhlophe!





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Mr Mike Juru Managing Director of Integrated Properties on his appointment as the

President of the Real Estate Institute of Zimbabwe (REIZ).

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HYGIENIC SERVICES



Mr Mike Eric Juru

The Management and staff of **Hygienic Services** would like to congratulate Mr Mike Eric Juru on being elected Real Estate Institute of Zimbabwe (REIZ) President.

We wish you sucess in your new term.

1 Argyll Drive, Newlands, Harare. Tel: +263 4 776529/31/37 08677111905.

Meet the REIZ presidium



Vice-president: Alexander Millin

MILLIN is the vice- president of the Real Estate Institute of Zimbabwe. He is an associate member of the Real Estate Institute of Zimbabwe, Registered Estate Agent, Member of The Valuers Council of Zimbabwe, member of the Masters Panel of Valuers of The High Court of Zimbabwe, member of the Project Management Institute of Zimbabwe and the owner and managing director of Property Wise Real Estate (Pvt) Ltd. He represents REIZ in the Technical Working Group on Ease of Doing Business Initiative.

Alexander is married to Tazreen and they have two children Shameemah Isabel 22 and Tamia Maleekah 19.

Real Estate Institute

of Zimbabwe



Immediate past -president: Siza L. Masuku

MASUKU is the immediate past president of the Real Estate Institute of Zimbabwe (REIZ), he is a partner at Knight Frank Zimbabwe and vice chairman of the Valuers Council of Zimbabwe. Masuku is a member of REIZ, fellow of the Royal Institute Chartered Surveyors (RICS), Registered Estate Agent with the Estate Agents Council and a Registered Valuer with the Valuers Council of Zimbabwe. He is also a certified member of the British Institute of Facilities Management (BIFM).His hands on experience of more than 20 years in real estate practice continues to add quality ideas to the operations of the Institute.

CONGRATULATIONS!!

Momentum Insurance Brokers congratulates Mr Mike Eric Juru on being elected President of The Real Estate Institute of Zimbabwe (REIZ) and for being elected into the Valuers' Council of Zimbabwe.

May your success be the beginning of tomorrow's achievements.



Mr Mike Eric Juru

- **Motor Insurance Home Insurance**
- **Assets/Business Plan Insurance**
- **Goods in transit Insurance**
- **Engineering Insurance, Agriculture** Insurance





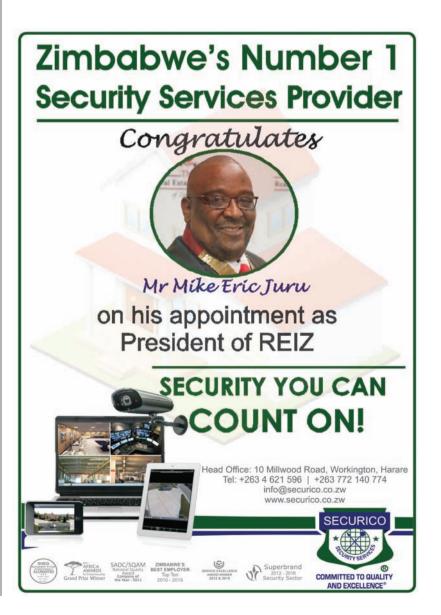
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REIZ Winter School, AGM 2017

THE Real Estate Institute of Zimbabwe, held its 72nd Winter School and Annual General Meeting" at the Troutbeck Resort in Nyanga from July 6 to 9, 2017. Among its various activities, this is one of the most important events on its calendar.

The theme of the event was: "Developing & Implementing Real Estate Practice Techniques in a Turbulent Environment".

The theme was influenced by the current economic environment which is characterised by several challenges amongst them the liquidity crunch which is the most severe constraint to the impetus of real estate development. The increasingly serious situation relating to the monetary dynamics, imperfect market, falling and or rising property prices, increasing voids, declining rentals, low occupancy, increase in operating costs, dilapidated and ageing infrastructure and uncertain economic environment has continued to depress activities in the sector.

The welcome address was delivered by the outgoing Institute president, Siza Masuku, who reminded members that no matter how much is done at individual level, be it research or development, it is never enough unless if teamwork is done. He talked about the spirit of cooperation within the Institute as the springboard to progressive development within the sector.

More than 80 real estate professionals were in attendance. The guest of honour for the event was the f Information and Communication Technology, Postal

and Courier Service Minister Supa Mandiwanzira who was represented by the permanent secretary in his Ministry, Dr Sam Kundishora made a presentation on: "Utilisation of ever-changing IT developments in Real Estate/Estate Agency practice and challenged the Institute and the Industry at large to take advantage of new technologies in order to improve client satisfaction."

Prominent speakers who graced the event included Estate Agents Council of Zimbabwe vice-chairperson Nico Kuipa who covered the topic: "The Synopsis of the Estate Agency Profession in Zimbabwe".

Valuers Council of Zimbabwe chairperson T.A Mabikacheche presented on: The Synopsis of the Valuation Profession in Zimbabwe while corporate strategist and business consultant Rabison Shumba delivered a presentation on: "Key Principles of Thriving in Turbulence".

The guest speaker at the REIZ Winter School Bekithemba Mpofu, from the School of Construction Economics and Management, University of Witwatersrand, Johannesburg, South Africa delivered a presentation on the: "Future of Real Estate Business in an Evolving and Challenging African Environment."

The Winter School took the opportunity to discuss the impact of bond notes on the Zimbabwean property market and possible solutions to the impact of the payment instrument to the industry.

Other presenters included Tinashe Nyaruwanga on: "The Use

> Pulse 3 Drawer Desk Everywhere No Arms Visitors Chair

General Accessories Boardroom Table

Derby Chairs



Outgoing president Siza Masuku hands over the presidency to incoming president Mike Eric Juru.

of Social Media to promote Real Estate Business", and CBZ Properties head group projects & estates Eng Onias Sawadya presented on: "Acquisition of Land & Transfers and the role of Estate Agents."

Further details of the presentations from the speakers would be sent to all Institute members.

The Institute also had the opportunity to hold its AGM and the following took place:

Board membership

Two new board members were elected into the board These are Brian Kashoni and John

Ndere. Other members of the board include, outgoing president, Siza Masuku, Eunice Chimba-Mugabe, Polite Ngwenya, Victor Wasara, Mike Nekati, Meeting Gomba, Esward Munyangadzi, Monica Mutero.

The presidium

Mike E. Juru was elected president of the Real Estate Institute and Alexander Millin was elected vice- president.

Thank you.

The success of the winter school was a result of financial support from CBZ Holdings, Old

Mutual Zimbabwe, Mashonaland Holdings, Pearl Properties, Dawn Property Consultancy and *The Financial Gazette*, without whose support the AGM and Winter School would not have been a success.

The members of the Institute, who managed to attend Winter School and those present in spirit, their participation was appreciated.

Next year's Winter School will be held at the Elephant Hills Hotel, Victoria Falls.

Estate Institute of Zimbabwe

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www.teecherz.com

To S23



Malta 6 Drawer Desk & 4 Drawer Filing Cabinet Alaska Visitors Chair

Malta Executive L-Shaped desk Pulse Stationery Cupboard

Juru REIZ president 2017-2018



Mike Eric Juru

INTEGRATED Properties founder and managing consultant Mike Eric Juru, was recently elected as the Real Estate Institute of Zimbabwe president.

He will be deputised by Alexander

Juru is not new in the public domain and is known for his passion for excel-

lence, standards and innovation Some of his notable recognitions in-

•EMPRETEC graduate and certified entrepreneur.

·Game changer who has set stand-

ards in the real estate sector by attaining three ISO Certifications in Quality Management, Environmental Management and Occupational Health and Safety.

 Sustainability advocate in the sector pushing for greening real estate services.

•Multi - award winner – 2011 ZNCC Entrepreneur of the year, Institute of Directors Zimbabwe 2012 Director of the year, National Quality Award — individual Award 2015.

·Leadership excellence recog-

nized through Integrated Properties include, Customer Service Excellence Award from Zimbabwe Institute of Management winner in Northern Region and at National level, National Annual Quality Award Winner — Company of the year, SADC Quality Awards — Company of the year (2014) and many others.

As incoming president, Juru's work is cast in stone. REIZ recently adopted its strategy for the period 2017 to 2023. Some of the key issues raised in the strategy include;

•Raising the REIZ Qualification to get international recognition and acceptance.

•Enhance Continuous Professional Development.

•Systemise the research arm of the institute and add value to the practitioners.

It remains the president and his team's responsibility to execute the premised vision and other deliverables.

With Juru's able leadership, failure is not an option.

Mutembwa B

Mutichakwa L

Mutepfa N.J

Mutomba A

Muvingi E

Ndebele K

Ncube T

Ndere J

Nekati M

Ngara P

Ngwenya P

Nyakunika O

Ridgway P.G Root A.R

Rundle C.I

Sakala G

Shuro N

Simango T

Stevenson E

Stoddart R

Staines C

Shaw J

Ruzvidzo W

Shongorisho K

Niovana I

Phiri M.J

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Mutero M





Mr Mike Eric Juru

TN Zunzanyika and Associates would like to congratulate Mr Mike Eric Juru

on being elected

Real Estate Institute Of Zimbabwe (REIZ) President.

CONGRATULATIONS! MAKOROKOTO! AMHLOPHE!

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REIZ paid up members

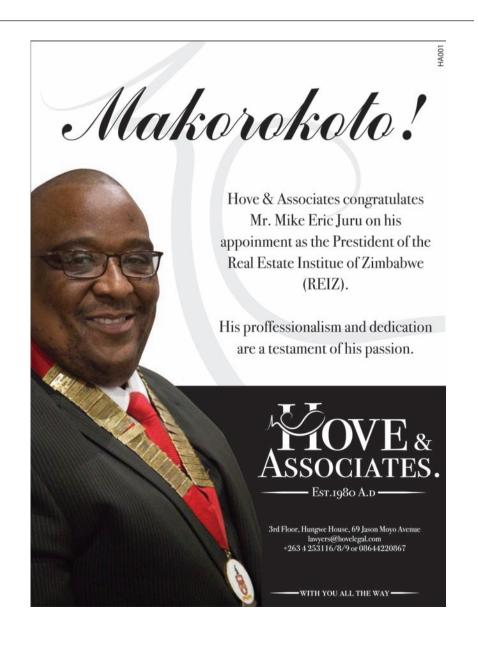
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- Chimbetete T
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- De Caila B 11
- 12 Dihwa R
- 13 Dlamini I
- 14 Dowa J
- 15 Dube P 16 Dzirambi T
- Dziwa R 17
- Edwards I.B 18
- 19 Friend D.C
- Gandawa M 20
- 21 Gomba M 22 Gonese J
- 23 Gwadu O
- Higgins KM 24 25 Holland C.K
- 26 Jambaya B
- Jiri A
- 28 Juru M.E
- 29 Kanyongo D 30 Kashoni B
- 31 Keche S
- Kennan P.P
- Kuipa N M. Ncube

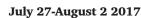
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- Mapfidza G
- Masaira N.I
- Masuku S.L
- 45 Mate P Matengambiri R 46
- Matimba L
- Mawite P
- Mazarire A
- Mazibiye T
- 51 Mbavhumana S Mellor I.S
- Mhesano C
- Mhonda M
- Millin A
- Mossdorf J
- 57 Mtara P Mubaiwa T
- Muchatuta L
- Mujati D
- Mukahana G
- Mukudu A
- Mukundu J
- Munyangadzi E
- Musiyiwa K
- Mutambirwa E
- Mutate E
 - Mutemachani D
- Tarwireyi A Tsikayi B
- Tunmer R.B Vhutuza E.U
- Wallbridge R
- Wasara V
- Makuyana T



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REIZ Winter School, AGM 2017



Handover of the golf trophy to the winner.

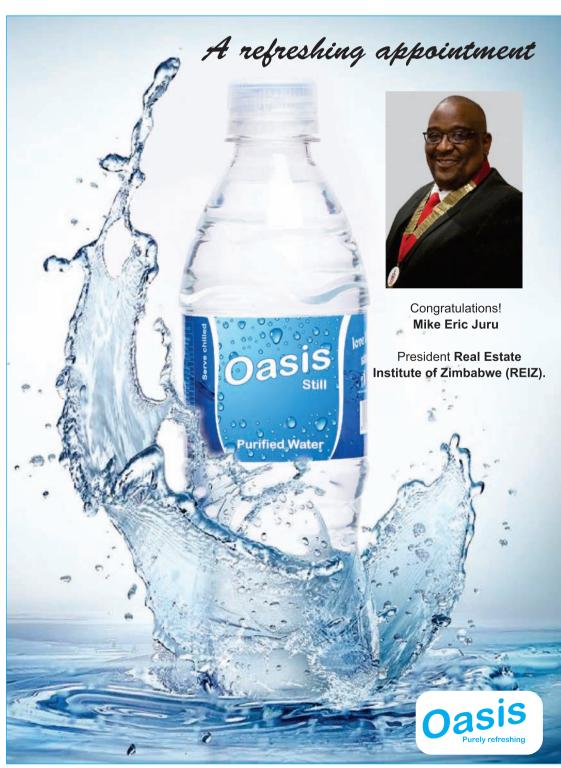


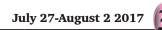
Overall best student, Michelle Ndlovu flanked by the REIZ president Eric Juru and the guest of honour ICT Ministry permanent secretary Dr Sam Kundishora.





REIZ members and guests at the REIZ Winter School.





REIZ past presidents

C.F. Osmond	1945	J.L Dryden	1975-1976	G.N Brakspear	1994-1996
J.W.R. Skea	1946	V.O.C. Sharp	1976- 1977	A Mazarire	1996-1998
P.A. Jousse	1947-1952	R.W. Hadfield	1977-1978	L. Taderera	1998 -1999
J.W.R. Skea	1953	J.K. Gibbons	1978-1979	L. Chivaura	1999-2001
P.A. Jousse	1954 – 1957	W.R.L. Stuttaford	1979-1980	O. Nyakunika	2001-2002
B.G. Abrahams	1958-1959	J. Mande	1980-1981	R. Wallbridge	2002-2003
K.R. Locke	1960 -1961	M.F. Deegan	1981-1983	A Sadomba	2003-2005
R.D.K. Silby	1962 - 1963	R.J.D. Walker	1983-1984	N.T. Kuipa	2005-2007
K.R. Locke	1964	P.G. Ridgeway	1984-1985	B. Mutembwa	2007-2009
R.E.G Parsons	1965	G.E. Pocock	1985-1986	F. Nyambiri	2009-2011
K.R. Locke	1966	R. Wallbridge	1986-1987	A.N. Kwangwama	2011-2013
R.I Watson	1967-1972	M.F. Deegan	1987-1988	M. Mpofu	2013 -2015
K.R. Locke	1972 – 1973	J.R. Fox	1988-1990	S. Masuku	2015-2017
B.G. Abrahams	1973-1974	G.E. Pocock	1990-1991	M.E. Juru	2017-2018
R.W. Hadfield	1974-1975	G.C. Mullett	1991-1994		

Wise Real Estate (Pvt) Ltd No 3 Woolton Road, Greystone Park, Harare. 0774221454/0778222823



Mr Alexander Millin

Congratulations to our Managing Director Mr Alexander Millin for being elected Vice President of the Real Estate Institute of Zimbabwe.

May his visionary leadership and passion for the advancement of the profession of real estate continue to be an inspiration to us all.

CONGRATULATIONS! MAKOROKOTO! AMHLOPHE!

Our Services

Property sales, Property management and letting, Valuations Auctioneers, Project Management Facilities Management.

*Wanted sales negotiators with own portfolio and transport.

2707A24P



REIZ immediate past president, Siza Masuku.

Congratulations!

MR. ALEXANDER MILLIN (Property Wise MD) - REIZ Vice President Elect 2017

Truworths would like to congratulate Mr. Alexander Millin, Managing Director of Property Wise on his appointment as Vice President of REIZ.

We would also like to congratulate the Real Estate Institute of Zimbabwe (REIZ) for holding a successful annual general meeting and winter school.

Congratulations; Makorokoto; Amhlope

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CONGRATULATIONS!

Messrs Mbidzo Muchadehama & Makoni Legal Practitioners would like to congratulate Mr. Eric Juru on his appointment as the new President of the REAL ESTATE INSTITUTE OF ZIMBABWE.

We wish him much success in his new role.

Makorokoto! Amhlophe!

We take this opportunity to advice that we have relocated to No 34 Wyvern Avenue, Belvedere, Harare, Zimbabwe. Our telephone numbers are +263 4 752870, 772051, 773820 and 773821.

Email: info@mmmlegalpractitioners.com. **Website:** www.mmmlegalpractitioners.com